a-v services, inc.

# EXCELLENCE
# IS OUR STANDARD

Delivering Exceptional User Experiences with
Scalable & Reliable Technology Solutions

# OUR LONG HISTORY

For over **65 YEARS** A-V Services, Inc. has been at the forefront of designing, building, integrating, and managing advanced work environments. We partner with businesses across continents, ensuring seamless communication and collaboration, from North America and Europe to Asia-Pacific.

**1965** — A-V Services Inc. Founded by Charles Rodriguez

**1988** — AVS Moves to Current HQ
99 Fairfield Rd.
Fairfield, NJ

**1998** — AVS becomes 100% Employee Owned

**2000** — Fairfield HQ Warehouse Expands
+11,000 SQFT

**2010** — AVS Celebrates 50 Years!

**2015** — AVS Opens San Francisco Office
50 California St.
San Francisco, CA

**2018** — AVS Adds 3D Printing
Onsite Accessory Fabrication

**2018** — AVS Opens New York Office
1560 Broadway
New York, NY

**2020** — Fairfield HQ Expands & Adds Fabrication Lab
+ 9,000 SQFT

**2022** — Fairfield HQ Office Expands
+11,100 SQFT

**2022** — AVS Launches Harmony
IoT Solution for Smart Monitoring & Control

**2023** — AVS Opens Florida Office
4420 Tamiami Trl E.
Naples, FL

**2024** — AVS Establishes CAVA Alliance
Global AV Integration

**2025** — 65

**2026** — ISO 27001:2022 Certified

**2026** — SOC 2

**2027** — AVS HQ
Our Own Technology Under Our Own Roof

# WHO WE ARE

## Legacy of Excellence

Since our founding in 1960, we have continually advanced audiovisual technology, combining time-tested expertise with forward-thinking innovation to meet the demands of an evolving industry.

## Global Reach, Local Support

We provide consistent service & personalized solutions to Fortune 500 companies and multinational corporations through a robust global infrastructure.

## Innovative Solutions

From state-of-the-art AV systems to Harmony, our IoT solution for smart monitoring and control at any scale, we stay at the forefront of technological progress.

## Experienced Team

With an average industry tenure of 20 years, our team brings extensive tech experience to every client interaction.

**600+**
EMPLOYEES

**40,000+ sqft**
HQ OFFICE & WAREHOUSE SPACE

**5,000+**
SPACES DESIGNED & BUILT YEARLY

**35,000+**
SPACES SUPPORTED ANNUALLY

# WHAT WE DO

## Our Mission

To boost communication clearer, foster teamwork and drive productivity by delivering smart, user-focused tech solutions that are dependable, precise, and built for what's next. Whether it's **Huddle Rooms**. **Town Halls**, or **Global Deployments** we create and implement tools that untangle complexity, spark better collaboration, drive confident decisions, and fuel innovation.

## Core Offerings

- Custom AV System **Design** & **Integration**
- **19,000 sqft** Dedicated **Warehouse** & **Fabrication Lab**
- **Global** Systems **Monitoring** & **Maintenance**
- On-Site **Staffing** & **Support**
- Smart **Digital Media** Strategies
- **Consistent Deployment** Across Geographies

# ISO/IEC 27001:2022 CERTIFIED

ISO

27001:2022

Achieving the ISO/IEC 27001:2022 (Certification No. 4160025), the International Standard for **Information Security Management Systems**, shows a strong, unwavering commitment to keeping information safe. This certification means security and privacy are prioritized at every step, from integration and support to custom software, using thorough, regularly audited controls. It also makes compliance simpler for partners and helps address new risks as they arise.

This esteemed certification ensures important data stays protected, and operations remain reliable around the clock. This certification helps create real confidence and reassurance during every project or partnership.

# OUR OFFERINGS

- 24/7/365 GLOBAL SUPPORT & MANAGED SERVICES
- ON-SITE STAFFING
- TECHNOLOGY DESIGN
- ENGINEERING
- DEPLOYMENT
- REMOTE MONITORING
- SERVICE
- STRUCTURED CABLING
- 3D PRINTING MANUFACTURING
- TECHNOLOGY PRODUCTS

# A PROVEN PROCESS TO DRIVE YOUR SUCCESS

We are recognized nationally for staffing, integration, break-fix remediation, asset management, and asset monitoring

COLLABORATE

REVIEW & PLAN

ENGINEER

ASSEMBLE & INSTALL

TEST & VERIFY

EDUCATE & SUPPORT

# SOLUTIONS OVERVIEW

AUDIO VISUAL & TECHNOLOGY SOLUTIONS

INTEGRATED SUPPORT & STAFFING

AVS-IS®

REMOTE MONITORING & MANAGEMENT

HARMONY CARE+

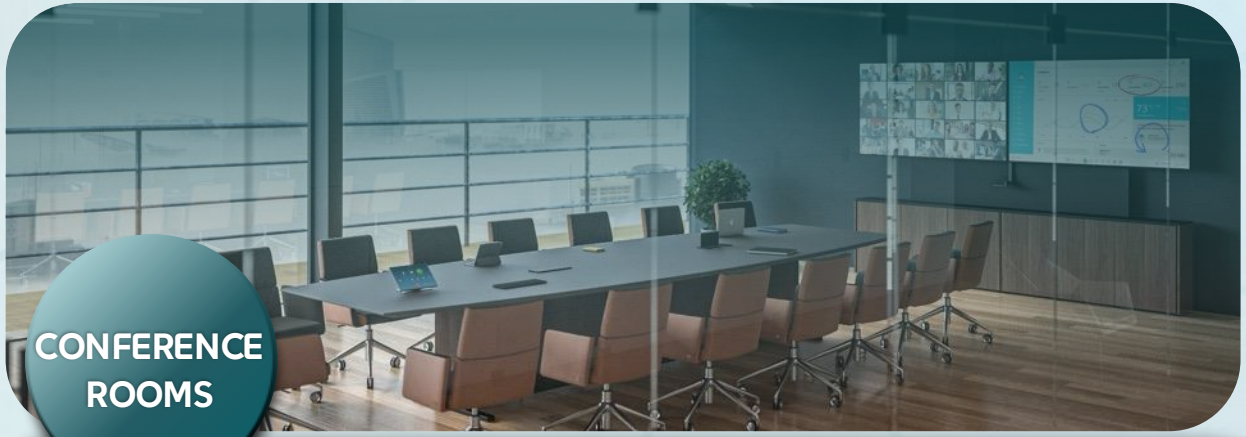
DIGITAL MEDIA & DISTRIBUTION

GLOBAL DEPLOYMENT

CAVA

# AUDIO VISUAL & TECHNOLOGY SOLUTIONS

## CUTTING EDGE. EFFICIENT. IMMERSIVE.



CONFERENCE ROOMS

TRAINING ROOMS + MPRs

EXECUTIVE BRIEFING CENTERS

AUDITORIUMS

# AUDIO VISUAL & TECHNOLOGY SOLUTIONS

## DYNAMIC. TAILORED. IMPACTFUL.

VIDEO WALLS

CONTROL ROOMS + NOCs

KIOSKS + DIRECTORIES

BROADCAST FACILITIES

# STRUCTURED CABLING

## COPPER & FIBER CABLING

**SPECIALISTS IN**
Cat6, Cat6a, Cat7, and Cat8 cabling.

**SOLUTIONS FOR**
Voice, Data, Security, and Telecommunications.

*"We don't just install cables—we build infrastructure that supports your success.*

## COMPREHENSIVE SERVICES

**MDF/IDF MANAGEMENT**
Precise design, build, and management.

**CLOSET CLEANUPS**
Transform cluttered cabling into efficient systems.

**INFRASTRUCTURE CABLING**
Fiber and copper solutions for enhanced network performance.

## SCALABILITY & RELIABILITY

**PROJECT VERSATILITY**
Projects of any size, from single office setups to citywide deployments.

**COMMITMENT TO QUALITY**
Focus on precision, durability, and future-proof scalability.

PANDUIT® SUPERIOR ESSEX BELDEN CORNING HUBBELL COMMSCOPE® ORTRONICS legrand®

# 3-D PRINTING MANUFACTURING

**Phone Cradles**
Custom-fit holders for phones on desks or conference tables.

**Poly Desk Speaker Stands**
Designed specifically for Polycom or similar desk speakers to improve sound direction and cable management.

**Speaker Mounts**
Wall or ceiling mounts tailored to fit specific speaker models, ideal for conference rooms or home audio setups.

**Desk Pass-Through Holes** (Cable Grommets)
Clean cable management solutions with custom sizes and finishes to fit existing desk openings.

**Table Mic Covers**
Snap-on or press-fit covers used to hide holes when microphones are removed from tables (especially for reconfigurable conference rooms).

**Table Cubby Adapter Plates**
Adapter bezels or plates to retrofit older, larger table cutouts to fit smaller, newer AV cubbies or table boxes.

# INTEGRATED SUPPORT & ON-SITE STAFFING

## AVS-IS® Keeping Your Technology Moving With Skilled Professionals

- SEAMLESS DAY-TO-DAY OPERATIONS
- TROUBLESHOOTING & SUPPORT
- CUSTOMIZED, CONSISTENT SERVICE
- EXPERIENCED, SKILLED TECHNICIANS

## ADVANTAGES

**COST EFFICIENCY**
Faster issue resolution minimizes costly downtime.

**SPECIALIZED EXPERTISE**
Access to professionals with niche skills as required.

**SCALABILITY**
Adjust staffing easily based on demand.

**FASTER ONBOARDING**
Ready-to-go staff with minimal setup time.

**REDUCED ADMIN**
No HR, payroll, or employment liabilities.

**VENDOR ACCOUNTABILITY**
SLAs ensure performance standards are met.

# REMOTE MONITORING & MANAGEMENT

HARMONY

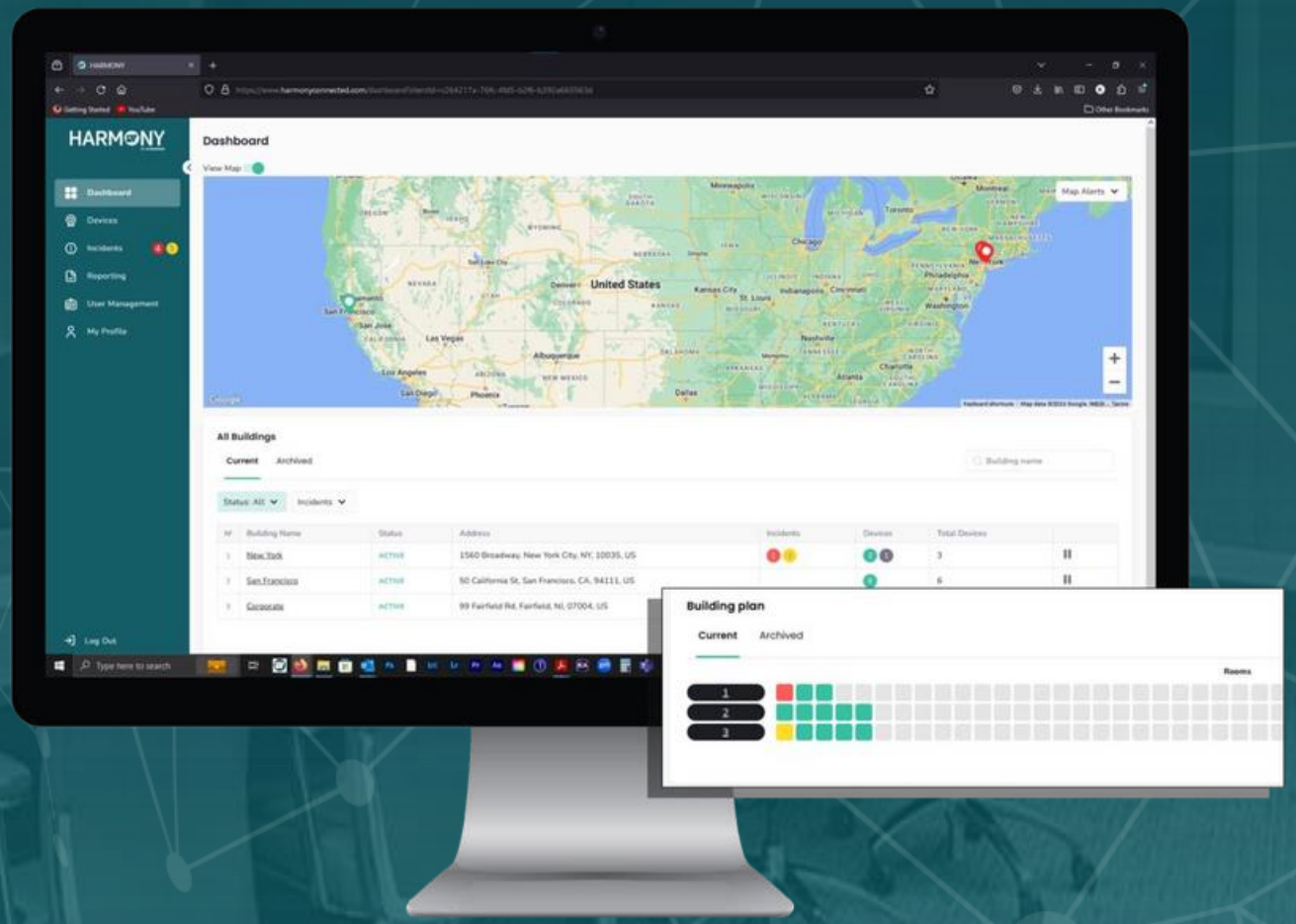
Monitoring & Maintenance

### REAL-TIME ALERTS
Remotely Monitor, Manage, & Diagnose all your Technology Globally in Real-Time

### HEALTH CHECKS
Automated RFBs (Ready-for-Business Health Scans)

### REMOTE TROUBLESHOOTING
Identify & Resolve before Disruptions

### ENHANCED REPORTING
Monthly System Performance Reports




CLICK HERE

TO VIEW OUR HARMONY INTRO VIDEO

# HARMONY

Extend Harmony across devices & workplace communication.

MORE CONNECTIONS

## HARMONY DATA COLLECTOR (HDC)

BRING MORE TECHNOLOGY INTO VIEW

- Connect Non-networked & legacy devices
- Monitor device signals through Harmony
- Trigger auto-responses from device events

HDMI ➡ SERIAL ➡ IR

International Organization for Standardization ISO 27001

GDPR

2FA

SOC 2

GREATER VISIBILITY

## UC MONITORING

UNIFIED COMMUNICATIONS

BRING MORE TECHNOLOGY INTO VIEW

- Extend UC Monitoring Environments
- See the Technology Supporting Meetings & Communication
- Help Teams Make Informed Decisions

COMMUNICATION

⬇

COLLABORATION

# REMOTE MONITORING & MANAGEMENT

# CARE+

Extended Service & Maintenance Plan

## PREVENT

Cleaning • Inspecting • Testing
Adjusting • Repairing • Replacing

## REPAIR

Fast • Reliable • Effective
Transparent Invoicing

## SUPPORT

Equipment Training • Help Guides
Event Assistance

# GLOBAL SUPPORT: KEY DIFFERENTIATORS

### 24/7/365 GLOBAL SUPPORT
Continuous coverage, all time zones, no gaps.

### REMOTE & ON-SITE SERVICE
Immediate remote help, on-site when needed.

### LOCAL EXPERTISE WORLDWIDE
Regional specialists with local knowledge.

### FAST RESPONSE & SLAS
Guaranteed response and resolution times.

### SINGLE POINT OF CONTACT
Centralized support, consistent service everywhere.

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### PROACTIVE MONITORING
Real-time system checks to prevent issues.

### ENTERPRISE AV EXPERTISE
Support for Teams, Zoom, Webex, and more.

### WHITE-GLOVE EVENT SUPPORT
High-touch service for critical events.

### SCALABLE & FLEXIBLE
Easily adapts to growth and big events.

### ACTIONABLE REPORTING
Analytics and insights for ongoing improvement.

# DIGITAL MEDIA & DISTRIBUTION

## Expanding Your Content's Reach

**CONTENT MANAGEMENT**
Maintain centralized control over media assets with intuitive interfaces.

**MULTI-CHANNEL DELIVERY**
Broadcast to platforms like websites, OTT channels, and streaming services with ease.

**LOCALIZED TARGETING**
Reach global audiences instantly through language and regional customization.

****EMERGENCY SITUATION****
Digital signage delivers instant alerts and directions to keep people safe in emergencies.

# GLOBAL DEPLOYMENT

## CAVA ALLIANCE ADVANTAGES

- GLOBAL PROJECT MANAGEMENT OFFICE (PMO)
- UNIFORM GLOBAL FRAMEWORKS FOR PRODUCTIVITY & COMMUNICATION
- ON-SITE REGIONAL SUPPORT WITH CENTRALIZED OVERSIGHT
- UNIFIED SOLUTIONS & SIMPLIFIED COORDINATION WITH INDUSTRY LEADERS
- STANDARDIZED QUALITY ASSURANCE POLICIES & ENGINEERING FRAMEWORKS
- SIMPLIFIED PURCHASING WITH CENTRALIZED BILLING IN STANDARD CURRENCY OR LOCAL CURRENCY

CAVA
ALLIANCE

# PARTNERS & AFFILIATIONS

AMX by HARMAN
AV Pro edge
BARCO
biamp.
BrightSign
CHIEF
CHRISTIE
CISCO
CLOCKAUDIO
CRESTRON
crown
DA-LITE
DRAPER
DTEN
Extron
K-ARRAY Unique Audio Solutions
LG
mersive technologies inc
AQ AV Lead with Quality
Middle Atlantic Products
Nanolumens
neat.
NEC
PLANAR
CompTIA
poly
QSC
SALAMANDER DESIGNS
SAMSUNG
SCT Sound Control Technologies
AVIXA
STEWART AUDIO
SNA
SiliconCore
vaddio
Yealink

# WHY COLLABORATE WITH US

**EXPERTISE**
Over 65 years of industry-leading expertise in audiovisual technology and innovation.

**GLOBAL**
Global reach with localized support, ensuring consistent service across multinational operations.

**CAPACITY (HQ)**
40,000+ sqft of Office & Warehouse for equipment storage and system pre-fabrication, reducing labor costs.

**INNOVATION**
Advanced IoT-powered monitoring and real-time diagnostics through the Harmony platform.

**RELIABILITY**
Proven track record of delivering seamless, high-impact tech environments backed by an employee-owned team.

a-v services, inc.

# LET'S BUILD YOUR VISION

Connect today!


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